2/18/86 A0300-1

ARI News Release

from the Air-Conditioning and Refrigeration Institute

1501 Wilson Blvd., 6th Floor, Arlington, VA 22209, (703) 524-8800, Telex 89-2351, Telecopier (703) 528-3816

FOR IMMEDIATE RELEASE
February 13, 1986

FOR MORE INFO: Bruce K. Davis

Unitary shipments -----

**1985 only .5% short of 1984 record year,
heat pumps set new record**

ARLINGTON, Va. -- Total 1985 U.S. shipments of unitary air conditioners and heat pumps reached 3,290,510, only 0.5 percent less than the 1984 record year. This was considerably better than the 3 to 5 percent decrease that was originally anticipated for the 1985 shipment year.

December shipment figures totaled 214,288, an increase of 3.7 percent over December 1984.

Culmulative shipments of heat pumps for the full year 1985 achieved a record 820,623, 10.7 percent more than 1984. The previous record in 1984 was 745,195.

In December, 69,667 heat pumps were shipped, a 14.9 percent increase over the final month of last year.

December factory stocks were down 57,700 units from November and were down about 73,500 from December 1984.

Distributor shipments for December were down 11 percent from December 1984, but year-to-date shipments are up 2 percent.

Distributor inventories were down 11,800 units compared to November, and up some 6,500 units over December 1984.

U.S. dollar December bookings of hermetic centrifugals were up 40 percent, making the year-to-date percentage up 20 percent compared to 1984.

December U.S. dollar bookings of reciprocating liquid chillers were up 22 percent, increasing the year-to-date gain to 8 percent.

###

(See reverse side for Condensed Yearly Summary by Size.)

AIR-CONDITIONING AND REFRIGERATION INSTITUTE
1501 Wilson Blvd., Suite 600, Arlington, Virginia 22209

Unitary Heating and Cooling Section's Condensed Summary by Size of United States Manufacturers' Shipments

Date DECEMBER YTD, 1985

UNITED STATES

	SIZE BTUH (000)		NUMBER OF UNITS			
			CONDENSER-TYPE			
			AIR OR EVAP. COOLED A	WATER COOLED B	U.S. TOTAL C	% CHG. FROM 1984
CONDENSED SUMMARY BY SIZE	Under 16.5		75954	30	75984	18.8+
	16.5-21.9		404331	14	404345	3.6+
	22-26.9		699074		699074	2.9-
	27-32.9		560111		560111	6.6-
	33-38.9		664897	805	665702	.8-
	39-43.9		226788		226788	3.9-
	44-53.9		262649		262649	5.7+
	54-64.9		251946	1647	253593	3.9+
	65-96.9		56541	968	57509	4.3+
	97-134.9		37139	908	38047	2.1+
	135-184.9		22505	510	23015	5.2+
	185-249.9		8242	365	8607	13.7+
	250-319.9		3982	354	4336	2.9+
	320-379.9		2999	417	3416	22.0+
	380-539.9		2372	352	2724	6.8+
	540-639.9		1415	390	1805	18.8+
	640 and over		2558	247	2805	30.2+
	TOTAL		3283503	7007	3290510	.5-

ADDITIONAL INFORMATION

The condensed summary by size includes shipments of:

1. Air-Conditioners (except window and wall types) - with or without condensers and refrigeration chasis.
2. Year-Round Air-Conditioners - with or without condensers.
3. Heat Pumps (except room air-conditioners) - single package and split heat pumps, excluding water source.
4. Split Systems - Air-Conditioners condensing units only, excluding shipments of coils with or without blower.